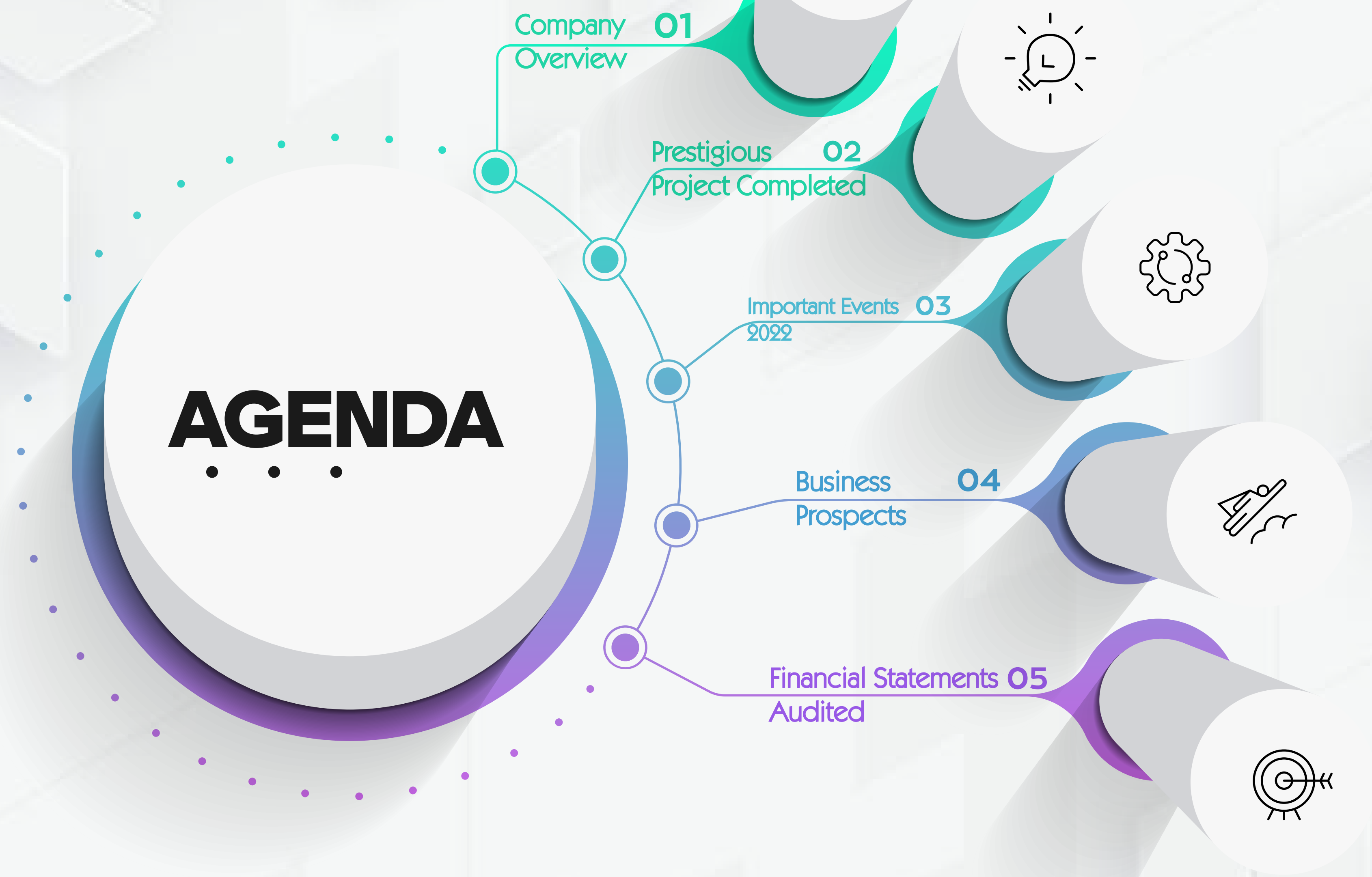




DISCLAIMER



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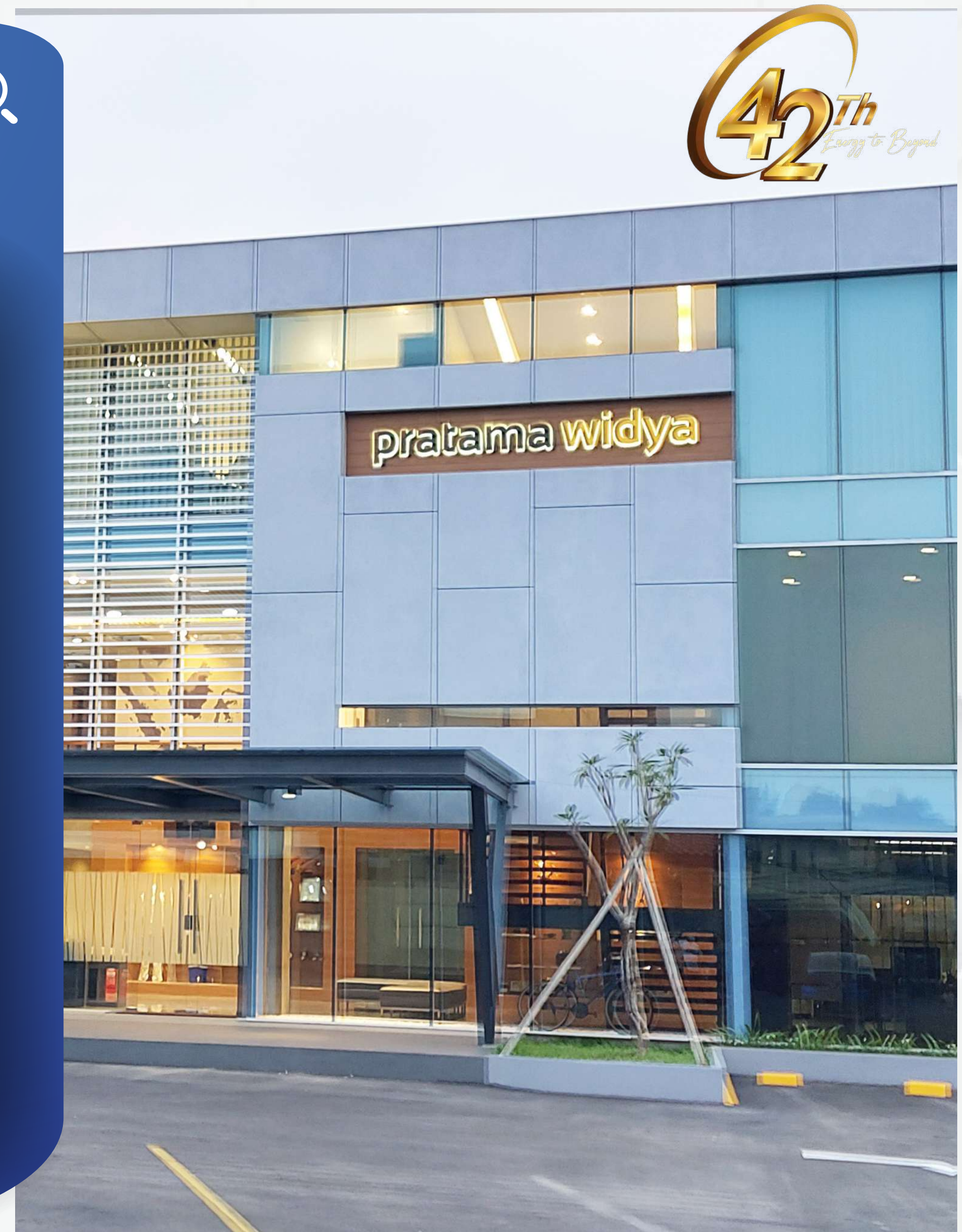
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COMPANY OVERVIEW

The company was founded in 1981 and is engaged in construction services. The Company focuses on Foundation and Ground Improvement services. Through the Foundation and Ground Improvement service, the Company can carry out various activities such as Installing Bored Piles, Piling, Soil Improvement, Soil Testing, and others.

The company also providing one stop solution of EPC (Engineering Procurement and Construction) work in Foundation and Ground Improvement works to support the growth prospects in the construction services business. EPC service covers the initial survey process, planning, material procurement, and construction process which are carried out simultaneously in a project contract.





COMPANY OVERVIEW

PT Pratama Widya Tbk (“Company”) established a subsidiary company named PT Pratama Beton Nusantara (“PBN”). The establishment of PBN has been stated in the Deed of Establishment No.62 dated 21 November 2022 made by Notary Elizabeth Karina Leonita, S.H., M.Kn.

The purpose and objective of establishing PBN are:

1. Manufacture of goods made of cement, lime, gypsum and asbestos;
2. Wholesale trading of building materials and supplies.

The purpose of establishing a subsidiary is for business development and to increase the value of products or services.

VISION & VALUES

OUR VALUES

Integrity, Teamwork, Dynamic, Totality,
Professional.

VALUES

VISION

OUR VISION

Become a specialist provider of one-stop solution in the field of foundation construction and soil improvement in Indonesia.

To be the foremost and most comprehensive provider of foundation construction and soil Improvement services on-offshore in Indonesia.

Board of Commissioner

President Commissioner



Dr., Ir. Paulus Kurniawan., MBA., IPU

- Bachelor of Geological Engineering at Gadjah Mada University, Yogyakarta in 1977
- Master of Business Administration degree at OCU-USA in 1987
- Doctorate degree at Economic and Business Faculty at Udayana University in Denpasar in 2012

Independent Commissioner



Jenny Trijayanti S.S., M.Ec.Dev

- Bachelor of Literature degree at Sebelas Maret University in 1992
- Master of Development Economic at the Faculty of Economic and Business at Gajah Mada University in 2016
- Asset Management and Property Valuation Certification Education at Gajah Mada University in 2018
- Completed Asset Management and Property Valuation Certification Education

Board of Directors



President
Director



Dr. Ir. Andreas Widhatama K, S.T., M.Sc., IPM

- Bachelor of Engineering education at the University of Indonesia in 2003
- Master's Degree in Geotechnical Engineering at the University of Glasgow in 2004
- Doctorate in Economics and Business at Udayana University in 2018
- Associate Professional Engineer in 2022
- Engineer Degree in 2022

Director



Dr. Ir. Cyrilus Winatama., S.T., B.Eng., M.Eng., IPM

- Bachelor of Civil Engineering at Queensland University of Technology Brisbane in 2005
- Bachelor of Civil Engineering degree at the University Indonesia in 2006
- Master of Civil Engineering at Queensland University of Technology Brisbane in 2008
- Doctor of Economics and Business at Udayana University in 2018.
- Associate Professional Engineer in 2022
- Engineer Degree in 2022

Achievements

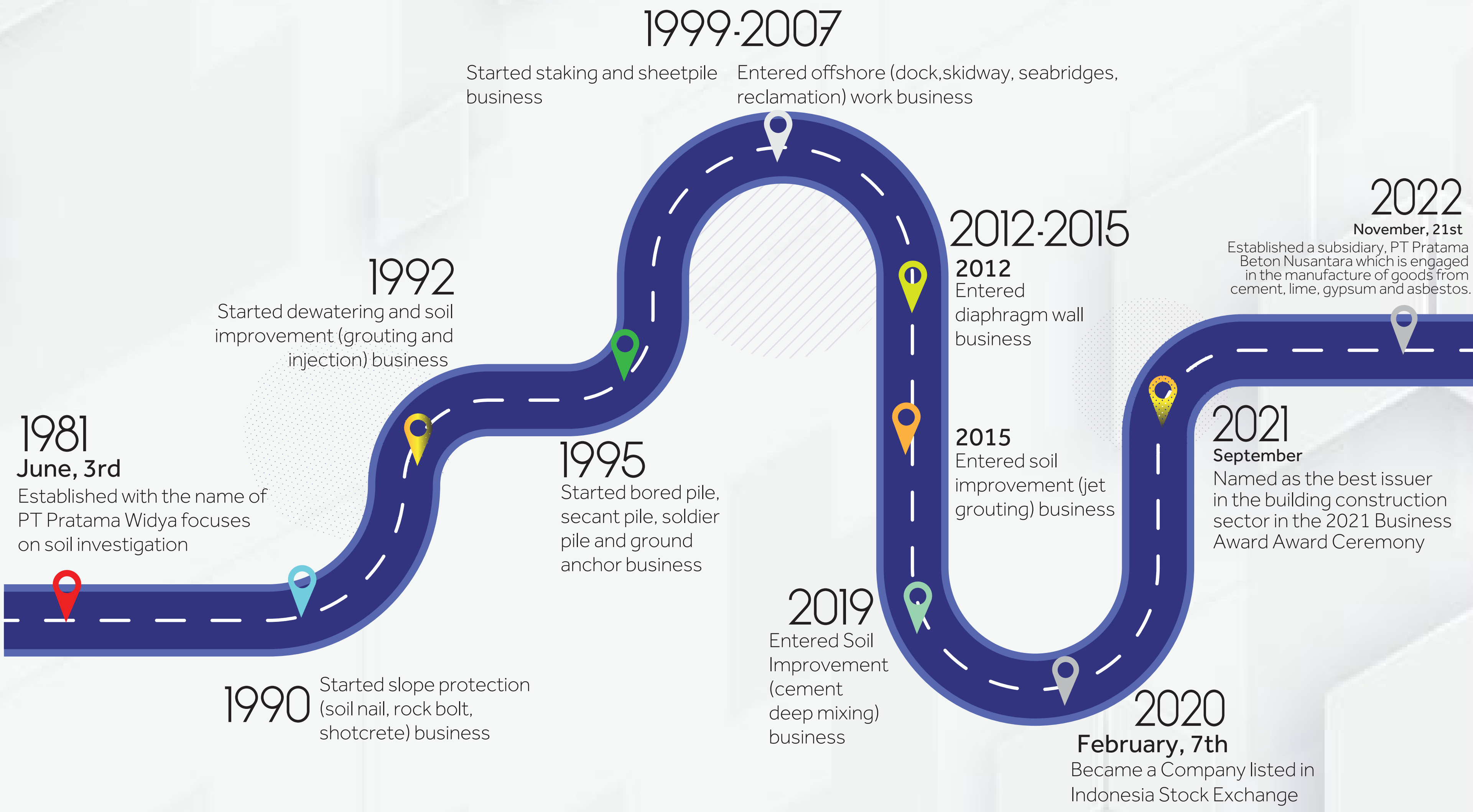
INTEGRATED MANAGEMENT SYSTEM



SUNWARD
山河智能



Milestone



Achievements



Best Company Safety Performance in RDMP Balikpapan JO

Business Activities



Foundation & Retaining Wall



Soil Improvement



Slope Stability & Protection



EPC Geotech



Micro Tunnelling

Major Equipments



Excavator
16 UNITS



Crawler Crane
26 UNITS



Diaphragm Wall
3 UNITS



Rotary Drilling Rig
22 UNITS



Soil Equipments
3 UNITS

Major Equipments



Hydraulic Static Pile Driver
6 UNITS



Jacro Drilling Rig
8 UNITS



Hammer Pile Driver
2 UNITS



Vibro Hammer
6 UNITS



Hammer Diesel
16 UNITS

Competitive Advantage

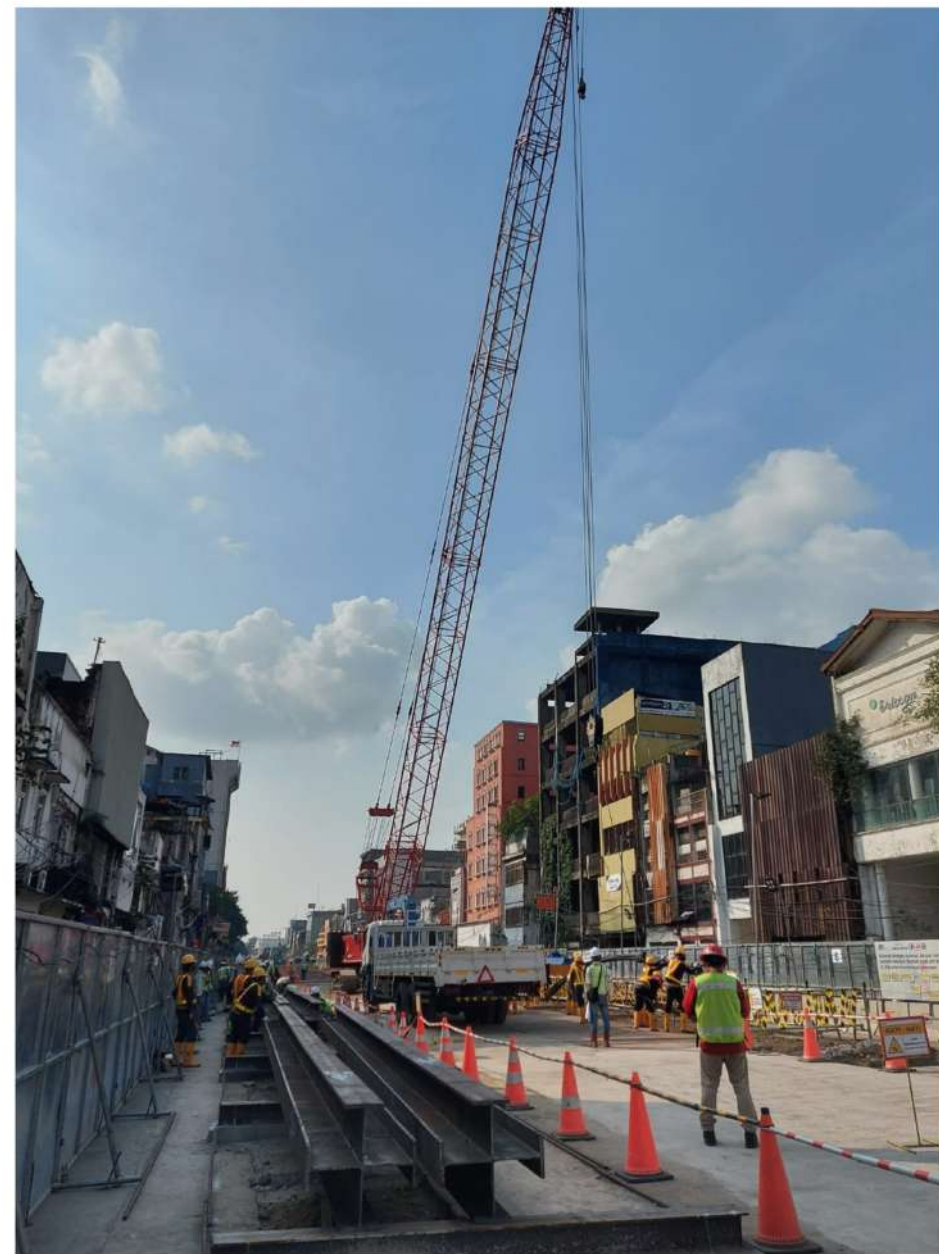


- ✓ Company's Good Reputation For 42 Years
- ✓ Success In Batam's Market
- ✓ Human Resources In The Productiove Age Group
- ✓ Well-Maintained Heavy Equipment
- ✓ Ability In The Field Of Ground Imprivemnet

Good Financial Performance as of
December 31, 2022 :

1. Gross Profit Of 39.36%
2. Net Profit of 23.71%
3. Current Ratio of 5.85x
4. Debt to Asset Ratio of 0.12x
5. ROE of 15.60%
6. Debt to Equity Ratio of 0.14x
7. Interet Bearing Debt to Equity of 0.04x

Prestigious Project Completed



**Sumitomo Mitsui Construction Co.
PT Hutama Karya Joint Operation**
Mass Rapid Transit (MRT) Jakarta



PT RDMP Balikpapan JO
Micropile work on the Pertamina
Refinery Development Master Plan
(RDMP) Project in Balikpapan.



PT PP (Persero) Tbk
Kulonprogo Airport



**High Speed Railway Contractor
Consortium**
Jakarta – Bandung High-Speed Rail

Prestigious Project Completed



PT PP Presisi Tbk

Piling of PLTU Construction Project
in Timor Location - Kupang



PT Adhi Karya (Persero) Tbk

Light Rail Transit (LRT) JABODEBEK



WIKA - DMT KSO

Kuwil Dam in Manado



PT Pertamina Geothermal Energy

Hauling Road and Wellpad in
LMB2, 3, & 8 Geothermal
Lumut Balai

Important Events



18 Februari 2022 / February 18, 2022

Memperoleh kontrak kerja sebesar Rp3.831.300.000 dari PT. Adhi Karya (Persero) Tbk untuk pekerjaan bored pile pembangunan Jembatan Besuk Kobokan Candipuro, Kabupaten Lumajang.

Obtained a work contract of Rp3,831,300,000 from PT. Adhi Karya (Persero) Tbk for bored pile work for the construction of the Besuk Kobokan Candipuro Bridge, Lumajang.



16 Mei 2022 / May 16, 2022

Perseroan menyelesaikan pekerjaan Diaphragm Wall Pembangunan Bendungan Leuwikeris Paket 1.

The Company completed the Diaphragm Wall work for the Leuwikeris Dam Development Package 1.



25 Februari 2022 / February 25, 2022

Memperoleh kontrak kerja sebesar Rp31.987.499.500 dari KSO PT Brantas Abipraya (Persero) - PT Bumi Karsa - PT Istaka Karya (Persero) untuk pekerjaan secant pile wall pembangunan Bendungan Bulango Ulu Paket-II (MYC) di Gorontalo.

Obtained a work contract of Rp31,987,499,500 from PT Brantas Abipraya (Persero) - PT Bumi Karsa - PT Istaka Karya (Persero) JO for secant pile work on the Bulango Ulu Dam Package-II (MYC) in Gorontalo.



20 Mei 2022 / May 20, 2022

Perseroan menyelesaikan pekerjaan bored pile pembangunan Jembatan Besuk Kobokan Candipuro Kabupaten Lumajang.

The Company completed the bored pile work for the construction of the Besuk Kobokan Candipuro Bridge, Lumajang.



18 Maret 2022 / March 18, 2022

Perseroan menyelesaikan pekerjaan Diafragma Wall pembangunan Bendungan Cengklik di Boyolali.

The Company completed the Diaphragm Wall work for the construction of the Cengklik Dam in Boyolali.



06 Juni 2022 / June 06, 2022

Memperoleh kontrak kerja sebesar Rp8.033.134.234 dari KSO Sumitomo Mitsui Construction Company Ltd - PT Hutama Karya (Persero) untuk pekerjaan bored pile dan kingpost pembangunan Jakarta Mass Rapid Transit (MRT) fase 2.

Obtained a work contract of Rp8,033,134,234 from Sumitomo Mitsui Construction Company Ltd - PT Hutama Karya (Persero) JO for bored pile and kingpost work for the construction of the Jakarta Mass Rapid Transit (MRT) phase 2.

Important Events



24 Agustus 2022 / August 24, 2022

Memperoleh kontrak kerja sebesar Rp14.500.000.000 dari PT. Goodworth Investments untuk pekerjaan bored pile pembangunan Opus Bay di Batam.

Obtained a work contract of Rp14,500,000,000 from PT Goodworth Investments for bored pile work for Opus Bay construction in Batam.



11 Juli 2022 / July 11, 2022

Memperoleh kontrak kerja sebesar Rp3.435.951.303 dari PT. Wijaya Karya (Persero) Tbk untuk pekerjaan secant pile 1200 mm dan bored pile 800 mm pembangunan underpass Tatakan 101.

Obtained a work contract of Rp3,435,951,303 from PT Wijaya Karya (Persero) Tbk for the work of a 1200 mm secant pile and an 800 mm bored pile for the construction of the Tatakan 101 underpass.



19 Juli 2022 / July 19, 2022

Perseroan menyelesaikan pekerjaan pemancangan proyek Indogrosir di Batam.

The Company completed the piling work for the Indogrosir project in Batam.



01 Agustus 2022 / August 01, 2022

Memperoleh kontrak kerja sebesar Rp12.000.000.000 dari PT. Citra Buana Batam Industri untuk pekerjaan bored pile pembangunan office dan apartment Harbour Bay di Batam.

Obtained a work contract of Rp12,000,000,000 from PT Citra Buana Batam Industri for bored pile work for the construction of Harbor Bay office and apartments in Batam.



14 September 2022 / September 24, 2022

Mengadakan perjanjian pengadaan alat berat dengan Iseki Poly - Tech, Inc sebesar ¥151.000.000.

Entered into heavy equipment procurement agreement with Iseki Poly - Tech, Inc for ¥151,000,000.



29 November 2022 / November 29, 2022

Mendirikan anak perusahaan dengan nama PT Pratama Beton Nusantara. Tujuan pendirian anak perusahaan adalah untuk pengembangan bisnis dan meningkatkan nilai jual produk atau jasa yang diberikan kepada pelanggan.

Established a subsidiary company named PT Pratama Beton Nusantara. The purpose of establishing a subsidiary is for business development and to increase the value of products or services.



05 Desember 2022 / December 05, 2022

Memperoleh kontrak kerja sebesar Rp6.144.306.574 dari KSO PT Wijaya Karya (Persero) Tbk - PT Nindya Karya (Persero) untuk pekerjaan bored pile pembangunan flyover Aloha di Sidoarjo.

Obtained a work contract of Rp6,144,306,574 from PT Wijaya Karya (Persero) Tbk - PT Nindya Karya (Persero) JO for bored pile work for the construction of the Aloha flyover in Sidoarjo.

Contract Goals In 2023

New contracts obtained by the Company as of December 31, 2022 amounted to Rp292.120.375.243. The Company targets new contract growth of 5% in 2023.

Business Prospects



- 1 The government sets the state budget (APBN) for infrastructure in 2023 amounting to IDR 392 trillion,
- 2 The plan to build the New Capital City with a total budget of IDR 466 trillion,
- 3 DKI Jakarta Provincial Government's efforts to improve waste water management in DKI Jakarta by implementing the construction of the 15 Zones Jakarta Sewerage System (JSS) which acts as a Centralized Domestic Wastewater Management System (SPALD-T) in DKI Jakarta,
- 4 Relocation of industrial estate companies from China to Java and outside Java, Indonesia.
- 5 The government has set several infrastructure-based priority programs (PPs) that provide business opportunities for the Company, including: Basic Service Infrastructure, Strengthening Connectivity, Urban Infrastructure, Energy and Electricity and Digital Transformation.

Financial Statements Audited



PT PRATAMA WIDYA Tbk AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
December 31, 2018, 2019, 2020, 2021 and 2022
(Expressed in Rupiah, unless otherwise stated)



	<i>December 31, 2018</i>	<i>December 31, 2019</i>	<i>December 31, 2020</i>	<i>December 31, 2021</i>	<i>December 31, 2022</i>
ASET					
ASET LANCAR					
Kas dan setara kas - pihak ketiga	7.546.274.270	4.892.955.801	4.033.238.145	22.854.637.361	79.552.042.800
Piutang usaha					
- Pihak ketiga - neto	56.566.210.909	59.352.085.178	70.223.574.974	157.794.950.697	119.507.371.559
- Pihak berelasi	-	-	-	-	-
Piutang retensi - pihak ketiga	12.197.272.663	16.401.262.485	13.970.042.185	22.472.753.638	26.339.921.692
Tagihan bruto kepada pemberi kerja	66.171.788.511	59.948.981.749	51.308.980.766	13.576.092.723	28.543.189.359
Piutang lain-lain	1.132.236.796	983.451.497	1.205.752.848	1.430.481.728	1.520.957.293
Pajak dibayar dimuka	-	60.346.236	-	-	-
Pekerjaan dalam proses					
- Pihak ketiga	15.919.621.423	23.385.506.071	16.309.843.392	870.375.631	1.275.057.110
Aset lancar lainnya	3.822.581.233	10.916.565.142	75.638.953.971	72.493.257.725	83.183.899.594
Total Aset Lancar	163.355.985.805	175.941.154.159	232.690.386.281	291.492.549.503	339.922.439.407
ASET TIDAK LANCAR					
Piutang pihak berelasi	1.806.080.082	-	-	1.017.000.000	5.763.171.000
Setara kas yang dibatasi penggunaannya - pihak ketiga	-	963.500.000	2.513.500.000	7.500.000.000	6.100.000.000
Aset tetap - neto	97.723.849.766	168.748.857.224	200.306.914.779	240.794.005.515	232.631.022.328
Aset tidak lancar lainnya	1.095.264.549	328.400.000	319.914.565	49.145.000	50.900.000
Total Aset Tidak Lancar	100.625.194.397	170.040.757.224	203.140.329.344	249.360.150.515	244.545.093.328
TOTAL ASET	263.981.180.202	345.981.911.383	435.830.715.625	540.852.700.018	584.467.532.735

ASSETS
CURRENT ASSETS
Cash and cash equivalents
Trade receivables
Third parties -
Related parties -
Retention receivables
Gross amounts due from customers
Other receivables
Prepaid tax
Project under construction
Third parties -
Other current assets
Total Current Assets
NON-CURRENT ASSETS
Due from related parties
Restricted cash equivalents
Fixed assets - net
Other non-current assets
Total Non-Current Assets
TOTAL ASSETS

PT PRATAMA WIDYA Tbk AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
December 31, 2018, 2019, 2020, 2021 and 2022
(Expressed in Rupiah, unless otherwise stated)



	<i>December 31, 2018</i>	<i>December 31, 2019</i>	<i>December 31, 2020</i>	<i>December 31, 2021</i>	<i>December 31, 2022</i>
LIABILITAS DAN EKUITAS					
LIABILITAS					
LIABILITAS JANGKA PENDEK					
Utang bank jangka pendek	9.652.389.003	13.082.206.652	3.892.209.534	188.394.409	1.750.567.728
Utang usaha					
- Pihak ketiga	38.730.418.419	16.928.770.986	10.163.697.416	36.648.470.472	32.470.638.243
- Pihak berelasi	9.608.824.988	8.011.532.460	1.256.683.444	2.302.320.775	357.620.885
Utang pajak	1.733.232.027	1.205.757.072	980.246.830	4.179.681.137	2.425.869.929
Beban akrual	2.194.495.715	5.323.393.773	881.058.856	34.689.663.526	8.588.379.487
Uang muka dari pemberi kerja	12.259.413.462	9.757.148.342	6.439.572.570	6.373.893.583	2.457.352.851
Liabilitas jangka panjang yang jatuh tempo dalam satu tahun:					
- Utang bank	6.808.208.933	14.477.526.095	15.870.130.422	12.540.017.771	5.386.111.097
- Utang sewa pembiayaan	2.518.490.547	3.911.333.540	2.942.508.087	363.839.362	4.689.457.400
Total Liabilitas Jangka Pendek	83.505.473.094	72.697.668.920	42.426.107.159	97.286.281.035	58.125.997.620
LIABILITAS JANGKA PANJANG					
Utang pihak berelasi	6.540.033.351	2.292.044.795	58.662.974	26.203.908	-
Liabilitas imbalan kerja	1.898.300.012	1.527.817.375	2.186.665.226	2.258.514.361	2.196.556.394
Liabilitas jangka panjang setelah dikurangi bagian yang jatuh tempo dalam satu tahun:					
- Utang bank	12.838.923.390	18.297.390.553	9.259.462.203	7.269.655.564	1.883.544.473
- Utang sewa pembiayaan	3.618.032.005	2.632.206.933	217.428.883	122.260.825	8.078.688.605
Total Liabilitas Jangka Panjang	24.895.288.758	24.749.459.656	11.722.219.286	9.676.634.658	12.158.789.472
Total Liabilitas	108.400.761.852	97.447.128.576	54.148.326.445	106.962.915.693	70.284.787.092

LIABILITIES AND EQUITY

LIABILITIES

SHORT-TERM LIABILITIES

Short-term bank loans
Trade payables
Third parties -
Related parties -
Taxes payable
Accrual expenses
Advances from employers
Current maturities of long-term liabilities:
Bank loans -
Finance lease payables -
Total Short-Term Liabilities

LONG-TERM LIABILITIES

Due to related parties
Employee benefits liability
Long-term liabilities - net of current maturities:
Bank loans -
Finance lease payables -
Total Long-Term Liabilities
Total Liabilities

PT PRATAMA WIDYA Tbk AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
December 31, 2018, 2019, 2020, 2021 and 2022
(Expressed in Rupiah, unless otherwise stated)

	<i><u>December 31, 2018</u></i>	<i><u>December 31, 2019</u></i>	<i><u>December 31, 2020</u></i>	<i><u>December 31, 2021</u></i>	<i><u>December 31, 2022</u></i>
EKUITAS					
Modal saham	24.675.000.000	70.255.000.000	87.818.750.000	87.818.750.000	87.818.750.000
Tambahan modal disetor	977.500.000	977.500.000	94.001.250.000	94.001.250.000	94.001.250.000
Penghasilan komprehensif lain	283.925.513	879.431.282	443.794.414	603.547.119	603.547.119
Saldo laba	129.643.992.837	176.422.851.525	199.418.594.766	251.466.237.206	331.719.204.824
Jumlah ekuitas yang dapat diatribusikan kepada pemilik entitas induk	155.580.418.350	248.534.782.807	381.682.389.180	433.889.784.325	514.142.751.943
Kepentingan nonpengendali	-	-	-	-	39.993.700
Total Ekuitas	<u>155.580.418.350</u>	<u>248.534.782.807</u>	<u>381.682.389.180</u>	<u>433.889.784.325</u>	<u>514.182.745.643</u>
TOTAL LIABILITAS DAN EKUITAS	<u>263.981.180.202</u>	<u>345.981.911.383</u>	<u>435.830.715.625</u>	<u>540.852.700.018</u>	<u>584.467.532.735</u>

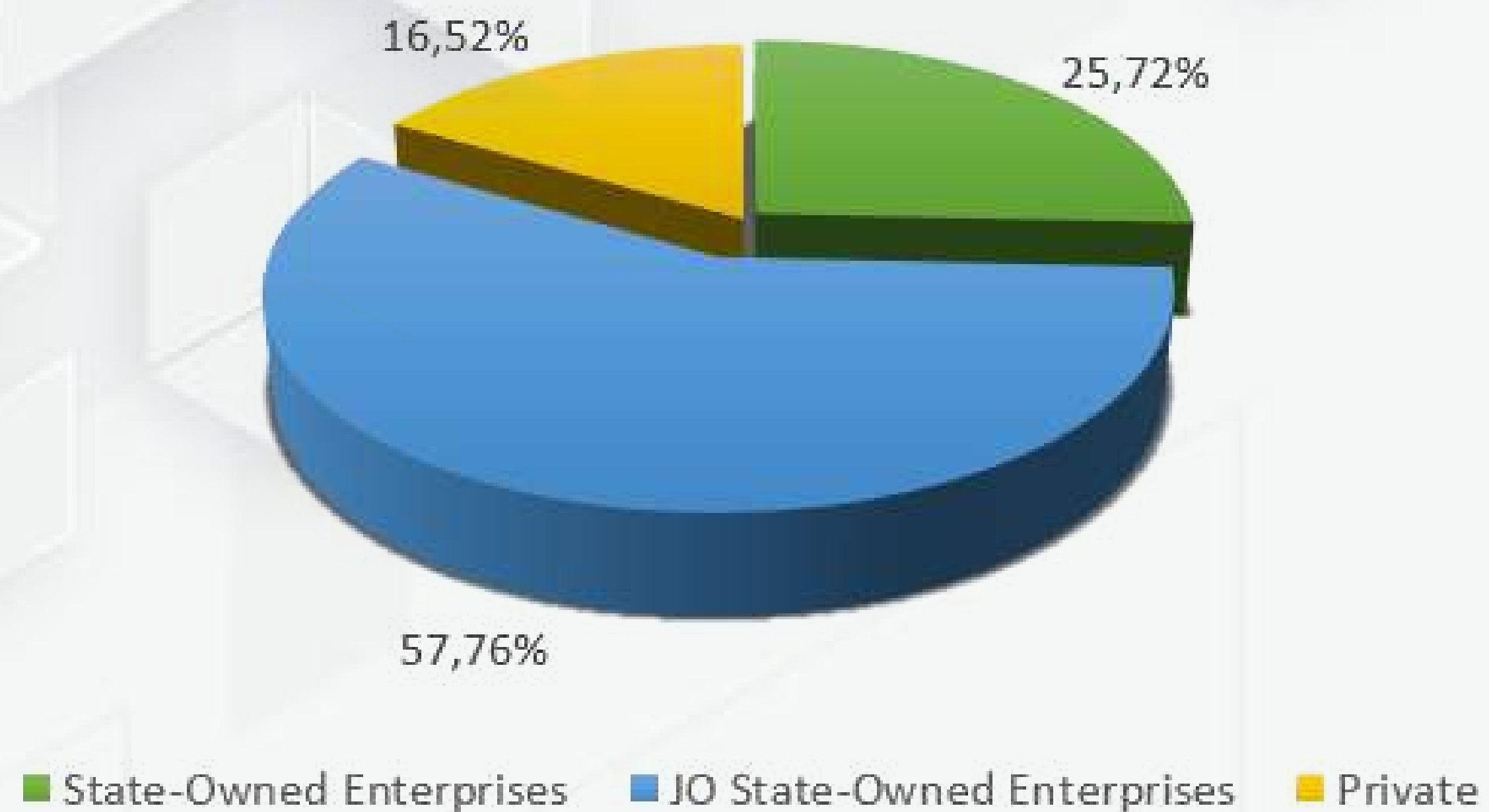
EQUITY
Share capital
Additional paid-in capital
Other comprehensive income
Retained earnings
Equity attributable to owners of the parent
Non-controlling interest
Total Equity
TOTAL LIABILITIES AND EQUITY

PT PRATAMA WIDYA Tbk AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
For the Years Ended December 31, 2018, 2019, 2020, 2021 and 2022
(Expressed in Rupiah, unless otherwise stated)

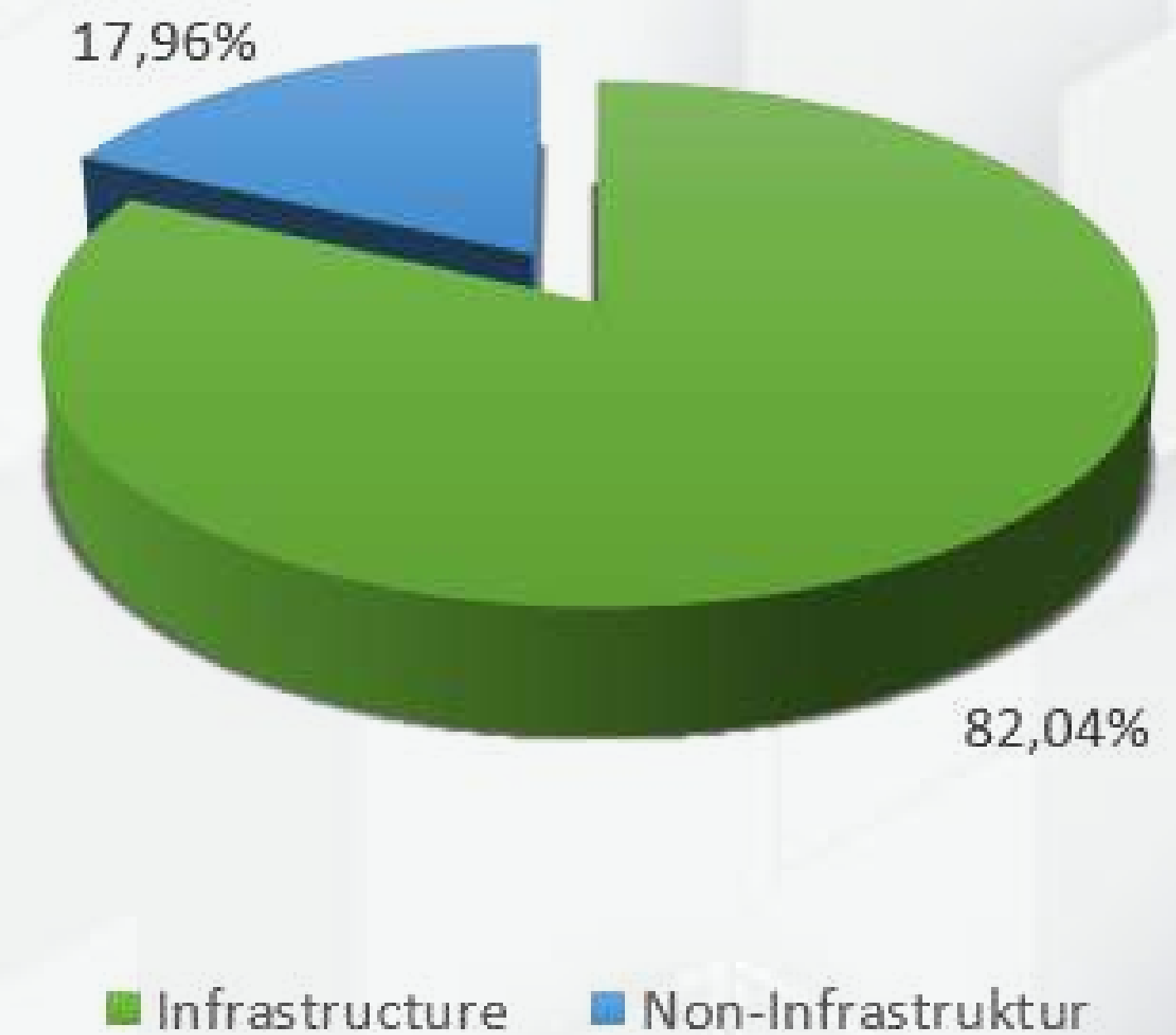


	2018	2019	2020	2021	2022	
PENDAPATAN	236.783.885.421	182.181.039.109	187.886.276.093	301.396.833.220	338.340.862.503	REVENUES
BEBAN POKOK PENDAPATAN	127.557.643.180	87.091.702.969	108.366.465.300	192.373.621.931	205.183.211.403	COST OF REVENUES
LABA KOTOR	109.226.242.241	95.089.336.140	79.519.810.793	109.023.211.289	133.157.651.100	GROSS PROFIT
Beban umum dan administrasi	(32.454.352.893)	(42.120.636.774)	(39.639.008.555)	(51.739.499.208)	(49.025.294.741)	General and administrative expense
Beban keuangan	(5.366.124.536)	(7.170.958.793)	(9.770.431.766)	(7.458.090.615)	(5.855.310.419)	Financing charges
Penghasilan (beban) lain-lain - neto	(443.745.178)	981.118.115	969.535.971	2.318.830.874	1.965.657.906	Other income (expense) - net
LABA SEBELUM BEBAN PAJAK PENGHASILAN	70.962.019.634	46.778.858.688	31.079.906.443	52.144.452.340	80.242.703.846	PROFIT BEFORE INCOME TAX EXPENSE
BEBAN PAJAK PENGHASILAN	-	-	(38.367.120)	(96.809.900)	(11.121.660)	INCOME TAX EXPENSE
LABA NETO	70.962.019.634	46.778.858.688	31.041.539.323	52.047.642.440	80.231.582.186	NET PROFIT
PENGHASILAN KOMPREHENSIF LAIN						OTHER COMPREHENSIVE INCOME
Pos yang tidak akan direklasifikasi lebih lanjut ke laba rugi:						Item that will not be reclassified subsequently to profit or loss:
Pengukuran kembali atas imbalan kerja	3.020.729	595.505.769	(435.636.868)	159.752.705	21.379.132	Remesurement of employee benefit
LABA KOMPREHENSIF NETO PERIODE/TAHUN BERJALAN	70.965.040.363	47.374.364.457	30.605.902.455	52.207.395.145	80.252.961.318	NET COMPREHENSIVE INCOME
Laba neto yang dapat diatribusikan kepada:						Net income attributable to:
Pemilik entitas induk	70.962.019.634	46.778.858.688	31.041.539.323	52.047.642.440	80.231.588.486	Owners of the parent
Kepentingan nonpengendali	-	-	-	-	(6.300)	Non-controlling interests
Total	70.962.019.634	46.778.858.688	31.041.539.323	52.047.642.440	80.231.582.186	Total
Penghasilan komprehensif yang dapat diatribusikan kepada:						Comprehensive Income attributable to:
Pemilik entitas induk	70.965.040.363	47.374.364.457	30.605.902.455	52.207.395.145	80.252.967.618	Owners of the parent
Kepentingan nonpengendali	-	-	-	-	(6.300)	Non-controlling interests
Total	70.965.040.363	47.374.364.457	30.605.902.455	52.207.395.145	80.252.961.318	Total
LABA PER SAHAM DASAR	288	139	36	59	91	BASIC EARNING PER SHARE

Revenue Based on Clients



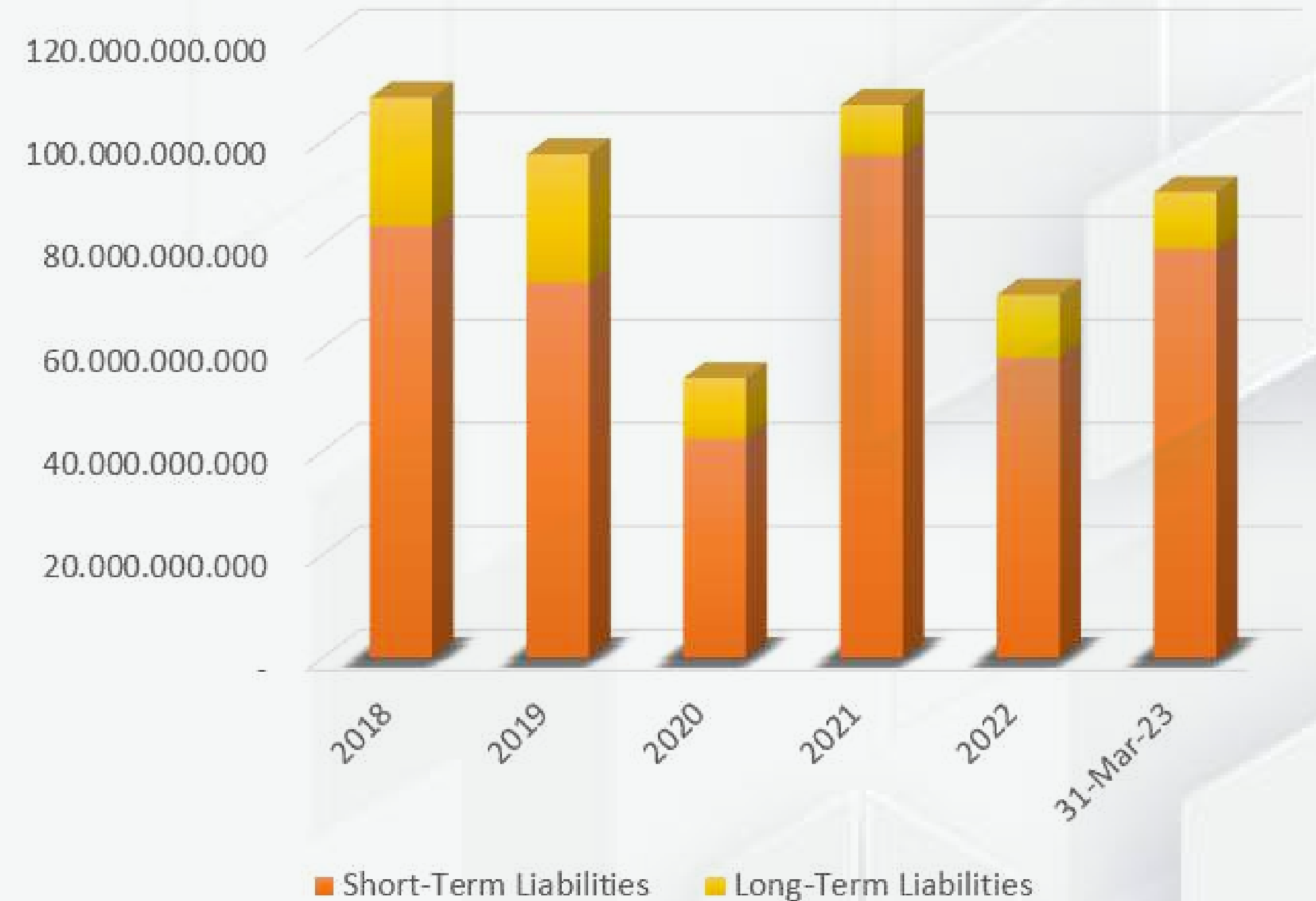
Revenue Based on Type of Work



Total Assets



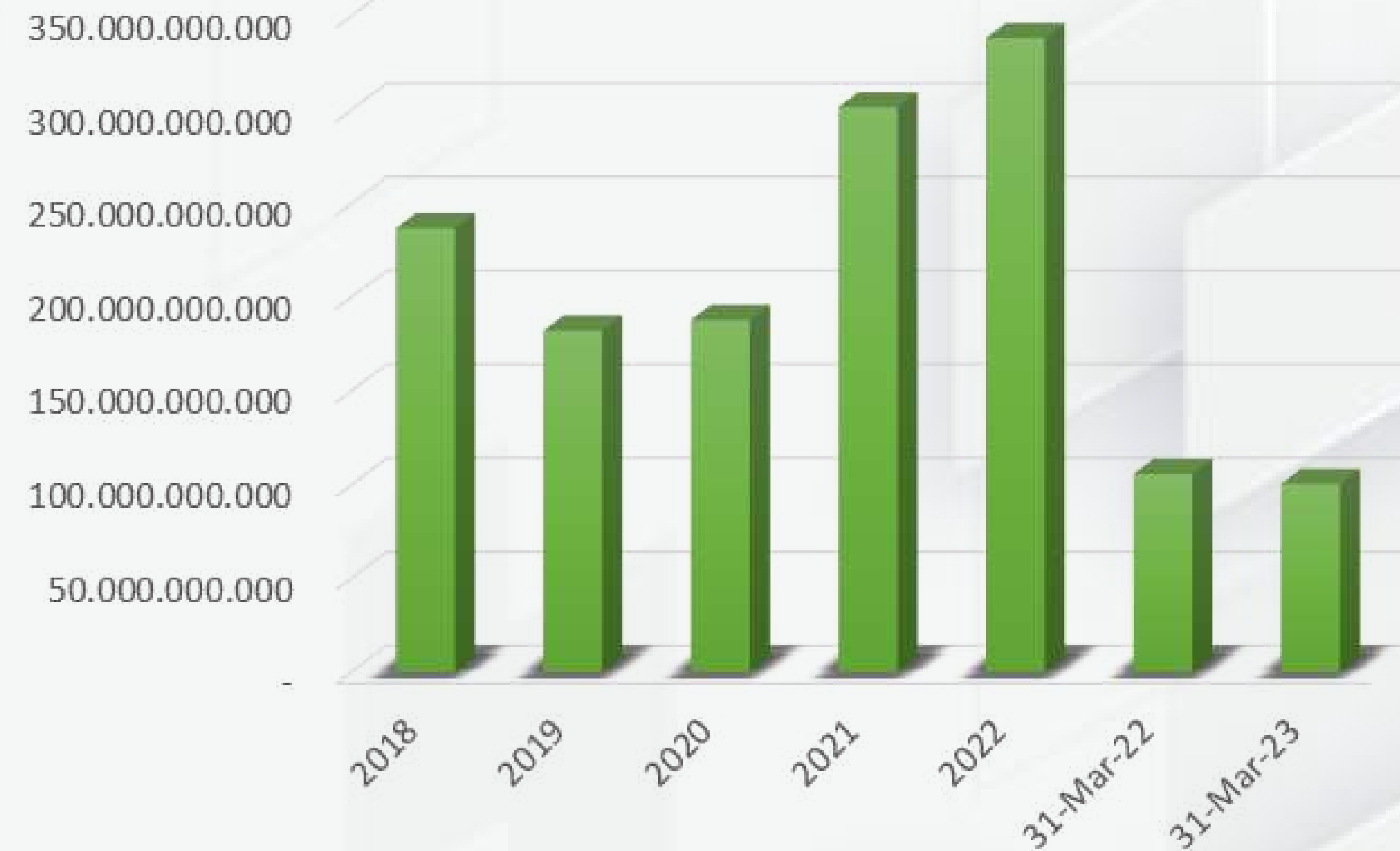
Total Liabilities



Total Equity



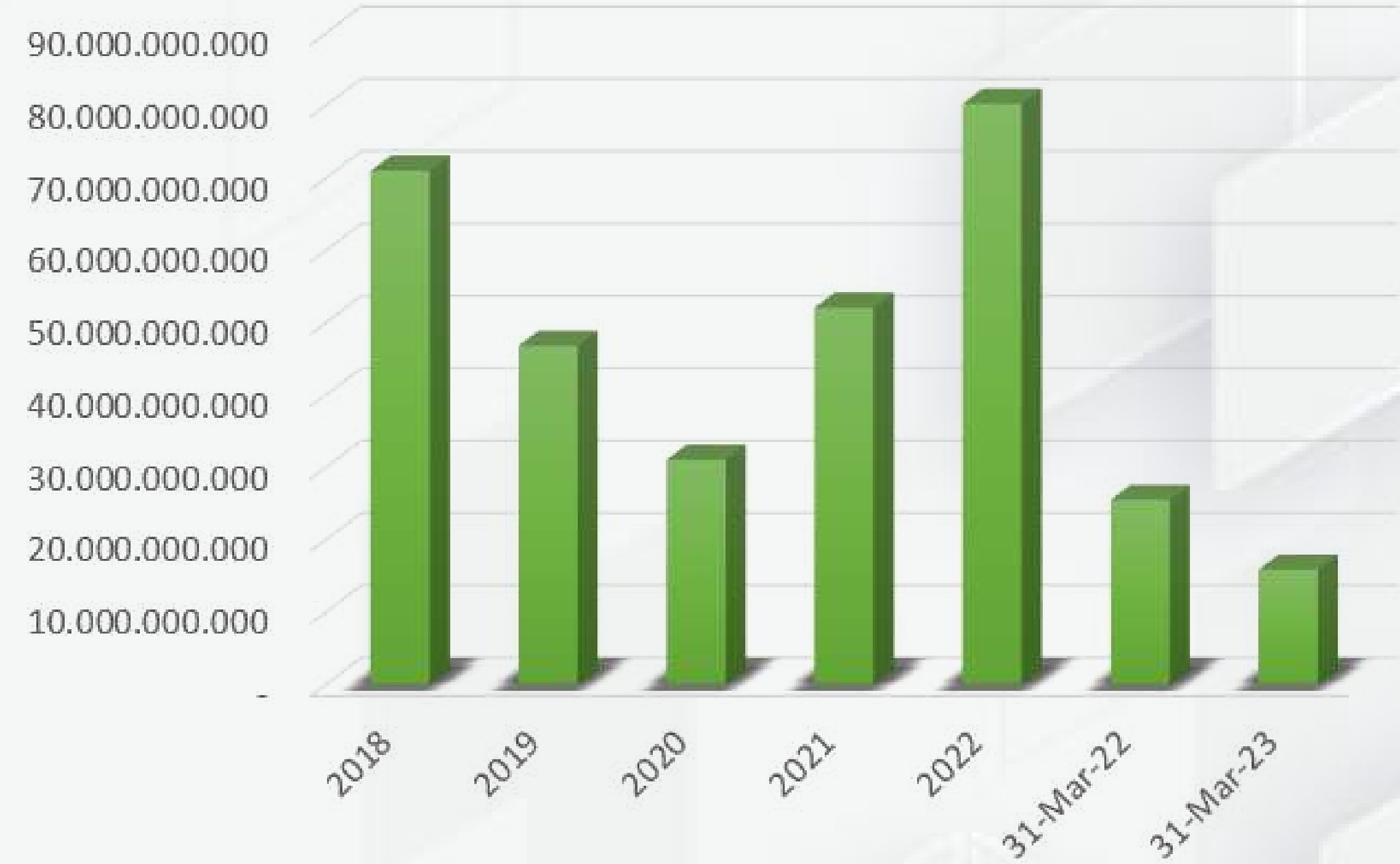
Revenues



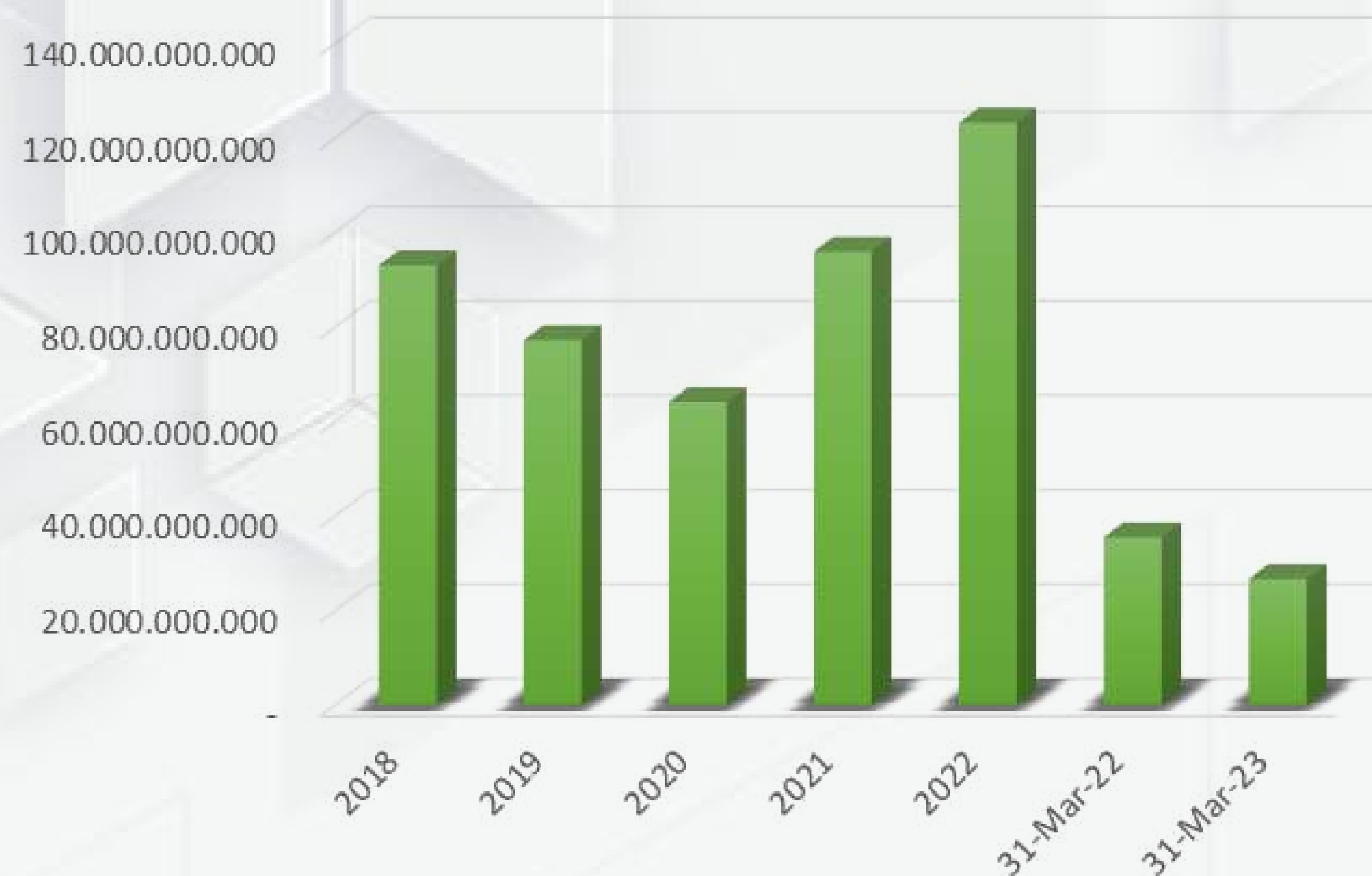
Cost of Revenues



Net Profit



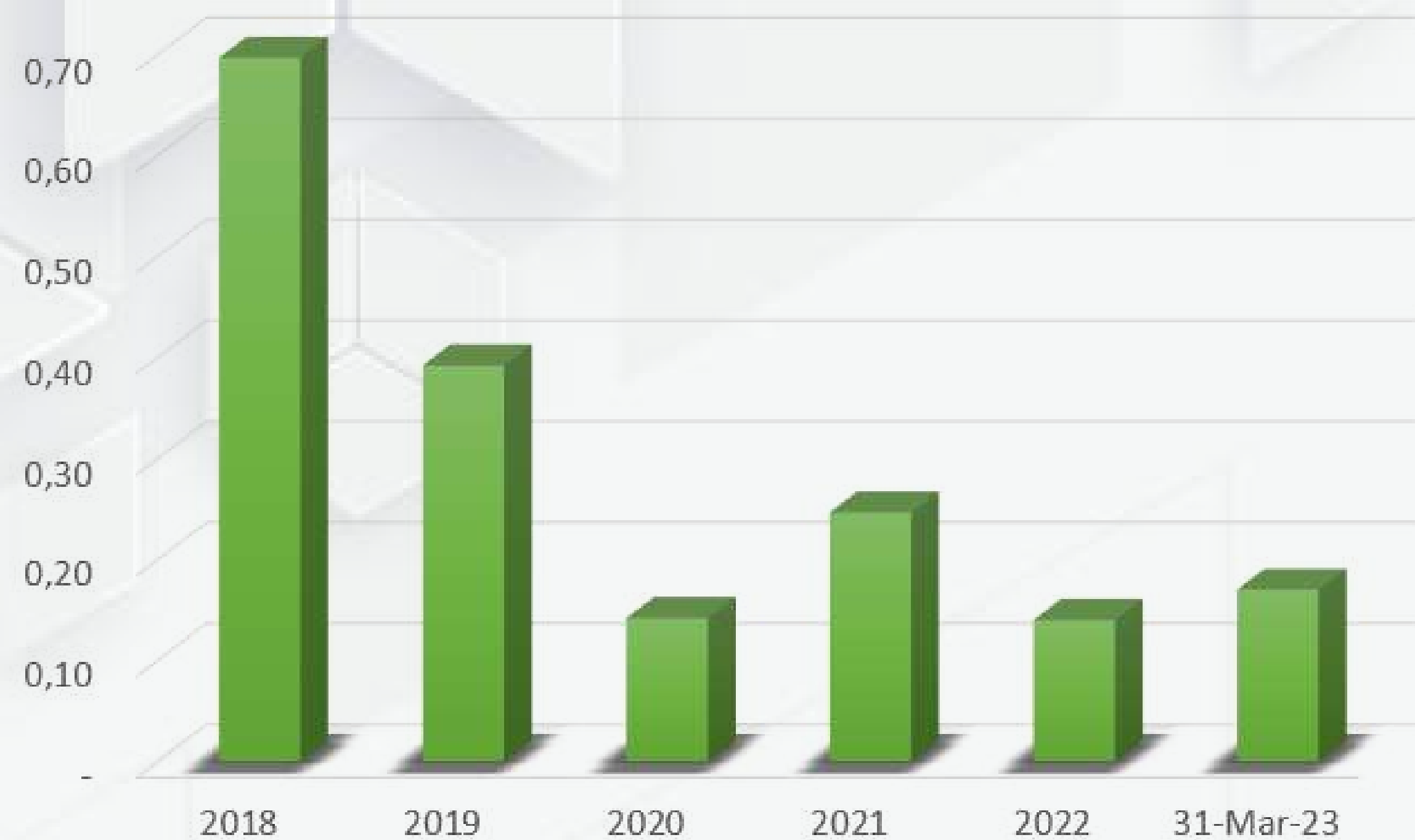
Earning Before Interest, Tax, Depreciation and Amortization



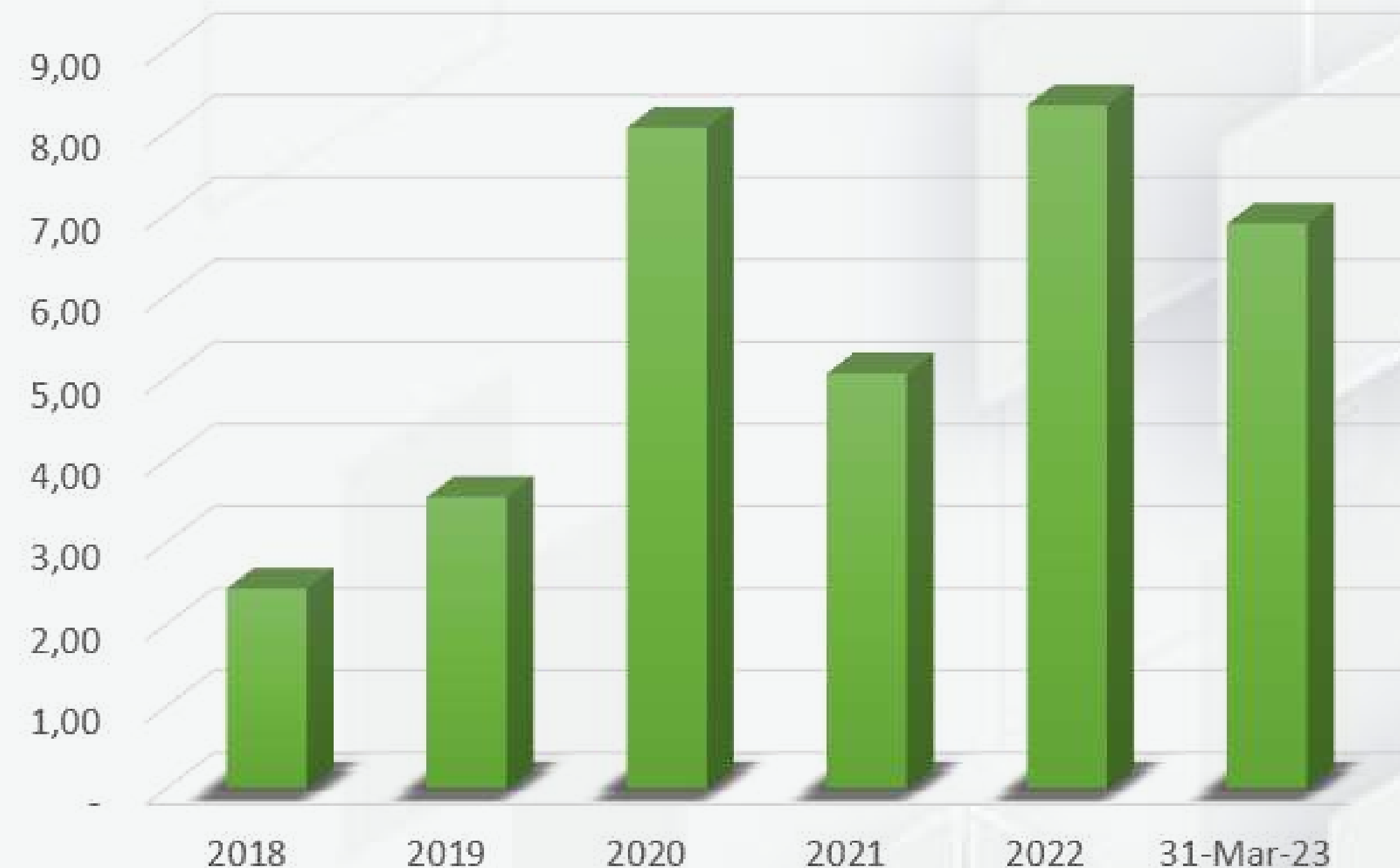
Gross Profit Margin



Debt to Equity Ratio



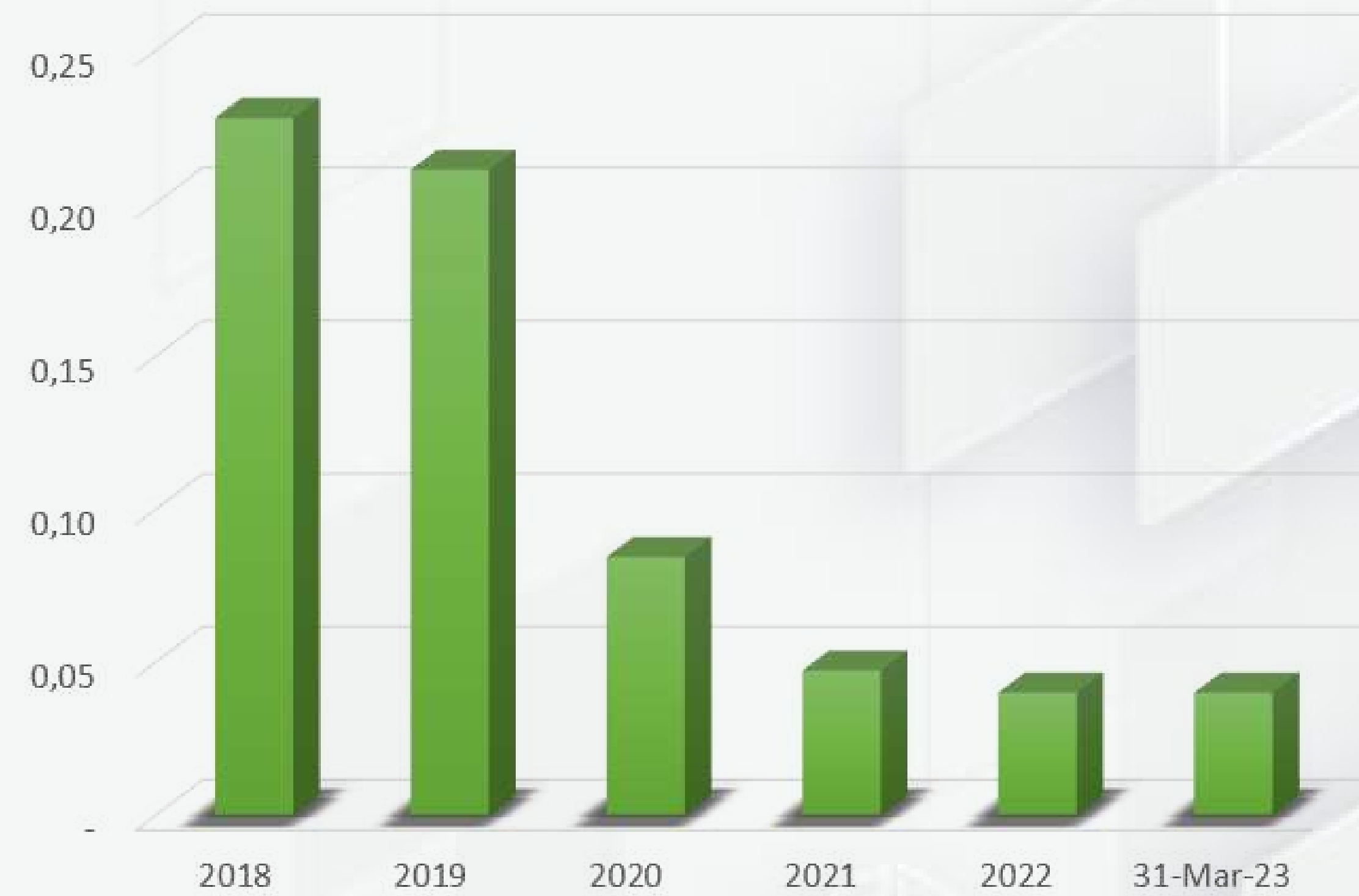
Total Assets/Total Liabilities



Current Ratio



Interest Bearing Debt To Equity





For more information, please email:
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PT Pratama Widya Tbk
E: corsec@pratamawidya.com

Thank You.